

REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL CONSULTANTS)
LAO PEOPLE'S DEMOCRATIC REPUBLIC
PEACE INDEPENDENCE DEMOCRACY UNITY PROSPERITY
MINISTRY OF INDUSTRY AND COMMERCE
National Implementation Unit
Enhanced Integrated Framework (EIF) Phase Three
Country Programme in Lao PDR



Senior Consultant (Trade, Investment and Inclusive Value Chain Development)
(Part-Time, National Consultant; Ref. No. EIF3-IC-04)

The Ministry of Industry and Commerce (“MOIC”), acting through the National Implementation Unit (“NIU”), is implementing the Enhanced Integrated Framework (EIF) Phase Three Country Programme in Lao PDR (the “Programme”). In furtherance of the Programme, the NIU hereby invites expressions of interest from suitably qualified national consultants for engagement as Senior Consultant (Trade, Investment and Inclusive Value Chain Development) (the “Assignment”).

The Consultant engaged under the Assignment shall provide high-level technical advice on policy dialogue, institutional capacity building, investment facilitation and inclusive value chain development under the Programme, in close cooperation with other members of the NIU team. The Assignment shall be undertaken on a part-time, national-consultant basis for eighty (80) man-days of input over a fifteen (15) month period, with the possibility of extension subject to satisfactory performance and the availability of funds, commencing in October 2026, and shall be performed under the overall supervision of the Project Manager, at the National Implementation Unit, Ministry of Industry and Commerce, Vientiane, Lao PDR. **The Terms of Reference (TOR) for the Assignment can be accessed via this URL: <https://tinyurl.com/vs6kx6at>**

Minimum Qualifications

To be eligible for consideration, a candidate shall meet each of the following requirements:

Education and Training.

- (a) hold an advanced university degree (Master's or equivalent) in Economics, Trade, Business Administration, Development Studies, Public Policy, Social Sciences or a related subject from an accredited university or academic institution; additional professional certification or training in project management, value chain development, public-private dialogue or monitoring and evaluation shall be considered an asset;

Experience.

- (b) have at least ten (10) years of professional experience in trade and investment policy, private sector development, value chain development, public-private dialogue or related fields;
- (c) have at least seven (7) years of experience working with international donor-funded projects, preferably in trade-related technical assistance, aid coordination or inclusive value chain development;
- (d) demonstrate experience in supporting multi-stakeholder dialogue mechanisms, public-private dialogue, policy analysis and regulatory reform;
- (e) have experience in designing and delivering capacity-building programs, preferably in project cycle management, results-based management or inclusive business model development;
- (f) experience working with rural producers, MSMEs, women-led enterprises, ethnic-minority groups or handicraft value chains in Lao PDR or the Greater Mekong Subregion shall be considered an asset;

Skills and Knowledge.

- (g) possess strong analytical, research and policy-advisory skills, including the ability to translate evidence into practical recommendations;
- (h) possess excellent coordination, facilitation and stakeholder-engagement skills, with a demonstrated ability to work across government, the private sector, development partners and civil society;
- (i) have knowledge of Lao PDR's trade, investment and private-sector development context, including the Project Appraisal Manual (PAM), the 10th National Socio-Economic Development Plan (NSED) and the MOIC Five-Year Plan;
- (j) be familiar with the Enhanced Integrated Framework (EIF), Aid for Trade, WTO commitments, ASEAN integration, RCEP and related trade frameworks;
- (k) possess strong report-writing, communication and presentation skills;
- (l) be proficient in project management, monitoring and evaluation, and results-based management;
- (m) be able to work inclusively with diverse teams and to mainstream gender equality and social inclusion (GESI) and environmental sustainability;

Language.

- (n) be proficient in written and spoken English; and
- (o) be proficient in the Lao language.

Submission of Expressions of Interest

Interested candidates shall submit a **curriculum vitae, accompanied by a letter of expression of interest and professional references**, demonstrating that they meet the qualifications set out above. Submissions shall be delivered to the address below no later than **16:00 hours (Vientiane time) on 8 October 2026**, by hand, by post, or by electronic mail. Only shortlisted candidates shall be contacted.

Attn: Mr. Sengphanomchone Inthasane, Deputy Permanent Secretary, Project Director
CC: Ms. Sonevilay Pheangthavanh, Procurement Coordinator
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